

IN DEPTH:

[Minneapolis / St. Paul](#) > [Print Edition](#) > [Industries](#) > [Sports](#)

[Subscribe to Minneapolis / St. Paul Business Journal](#)

Friday, February 26, 2010 | Modified: Monday, April 12, 2010

Inside Target Field

Twins' Target Field a home run for local contractors

Minneapolis / St. Paul Business Journal - by [John Vomhof Jr.](#) Staff writer

[Print](#) | [Email](#) | [Reprints](#) | [RSS Feeds](#) | [LinkedIn](#) | [Share](#) | [Comments](#)

Related News

[MN companies donate to Haiti relief efforts](#)

[Twins county start picking players](#)

[Raising the Rail](#)

[Judge won't block new turf at Metrodome — but fight by field-maker continues](#)

[United Rentals launches new Corpus Christi branch office](#)

Find Executives

[M.A. Mortenson Co.](#)

[Edward Kraemer & Sons Inc.](#)

[The Toro Co.](#)

[Target Corp.](#)

[Meyer Contracting Inc.](#)

[Qwest Communications International Inc.](#)

[Mortenson](#)

[U.S. Bancorp](#)

[United Rentals Inc.](#)

[Best Buy Co. Inc.](#)

[Major League Baseball](#)

[Mtec Electric Inc.](#)

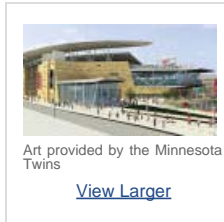
[Pentair Inc.](#)

[The Toro Company](#)

[Minnesota Twins](#)

[Ames Construction Inc.](#)

The Target Field project also opened doors for Tri-Construction, a small, minority-owned contractor based in Minneapolis. The company received three subcontracts totaling more than \$1.4 million — a major boost considering the company only did a total of roughly \$300,000 worth of work the previous year.



Prior to Target Field, Tri-Construction was a non-union shop that only had worked on residential homes. Now the company is receiving invitations from some of the area's largest construction firms to bid on subcontracts for commercial projects.

“For us it was major league because it has put us in a completely different category,” co-owner Calvin Littlejohn said. “It’s put us on the path to bigger and better projects. Without Target Field, we would have gotten there, but we shaved some years off the process.”

The project also created opportunities for people in the community.

Minority workers accounted for 26 percent of the cumulative labor hours worked on the project, surpassing the project goal of 25 percent. Women worked 7 percent of the hours, beating the goal of 5 percent.

The workers included 62 men and women who were

The Short Answer:
Spend less on checks.
Save time, money and the planet by paying bills online.
[Learn More](#) **Bank of America**
MEMBER FDIC

Search for Jobs powered by onTargetJobs

[View Twincities Jobs - 614 jobs today](#)

DailyUpdate Get the latest local business news delivered to your inbox every afternoon

Email Address

[Get the Mpls./St. Paul DailyUpdate newsletter](#)

SITE SECTIONS

Small Business Center

Sponsored by [Fairfield](#)

[Visit the Small Business Center](#)

Entrepreneur Success Stories

[Find out how they made it](#)

Better Candidates. Better Price.

Limited time only!
Save up to 25%
on Select Job Postings

[URS Corp.](#)
[Schindler Elevator Corp.](#)
[Anheuser-Busch](#)
[Daktronics Inc.](#)

hired through the Community Workforce Program, which was created to provide entry-level employment opportunities for unemployed and under-employed Hennepin County residents. Those workers included 35 people who were referred through **Summit Academy OIC**, a Minneapolis-based nonprofit

educational and vocational training center.

Summit Academy President and CEO Louis King said he believes the work force participation program ultimately achieved the intended goals, despite getting off to a slow start.

“There are people who were making \$5,000, then they went to work on the ballpark and they were earning \$20 an hour or more — \$40,000 a year,” he said. “You can’t beat that.”

Twins win

For years, Twins officials preached that the team needed a new ballpark to compete with its **Major League Baseball** counterparts, both on the field and on the business side. It appears to be working.

The team has sold approximately 20,000 season tickets for the 2010 season, nearly double its highest total from the Metrodome. About 98 percent of club seats — some of which cost as much as \$275 per game — are sold, and local companies have snatched up 50 of the 54 private suites.

Twins officials expect total attendance for the inaugural season at Target Field to push 3 million fans, pushing the team’s single-season attendance record of 3,030,672 from 1988, the year following the club’s first World Series championship.

“We think sellouts are going to be the norm,” St. Peter said. “Certainly ticket demand will be at an all-time high.”

The team also boosted its sponsorship revenue, thanks to a naming-rights deal with Minneapolis-based Target Corp. and the addition of four “founding partners:” Richfield-based **Best Buy Co. Inc.**, Minneapolis-based **U.S. Bancorp**, Welch-based **Treasure Island Resort & Casino** and one yet-to-be-named company.

Armed with those added resources, the Twins have added several key free agents this offseason and hope to finalize a contract extension with all-star catcher Joe Mauer soon.

Target Field “gives us some incremental resources to help ensure we are able to keep our core players in Twins uniforms for years to come, which is a strong focus for us,” St. Peter said.

“At the end of the day, it transforms our franchise.”

Sponsors

Naming rights partner:

Target Corp., Minneapolis: Target’s 25-year sponsorship with the Twins includes naming rights for Target Field. A separate agreement with the Minnesota Ballpark Authority also gives Target naming rights for Target Plaza, a large public space outside the stadium.

Target Field “founding partners”:

Best Buy Co. Inc., Richfield: Best Buy’s seven-year sponsorship includes a number of “fan encounters” located throughout Target Field that will focus on Best Buy products and technology offerings. The consumer-electronics retailer also provided the more than 625 television screens throughout Target Field.

Treasure Island Resort & Casino, Welch: Treasure Island’s long-term sponsorship includes the naming rights for the [Treasure Island Minnesota Twins Radio Network](#), which broadcasts Twins games on 78 radio stations throughout the Upper Midwest, including KSTP-AM 1500.

U.S. Bancorp, Minneapolis: U.S. Bancorp’s long-term sponsorship includes naming rights for the [U.S. Bank Home Run Porch](#) seating section in left field, prominent ballpark marketing and enhanced community involvement with the Twins Community Fund. U.S. Bank also developed a cashless payment system for Target Field concessions. A fourth founding partner, to be named later

Selected other partnerships:

[The Toro Co.](#), Bloomington: Toro’s three-year deal makes it the exclusive provider of turf-maintenance equipment and sprinkler systems for Target Field.

[Pentair Inc.](#), Golden Valley: Pentair’s multi-year deal makes it the “Official Sustainable Water Provider” for the Twins, providing technology to recycle rain water at Target Field for use in field irrigation and stadium cleaning.

Daily Update

[Sign up for the Daily Update](#)

Company Watch

[Get started now](#)

Save Now

monster.com

Featured Mpls./St. Paul Jobs

powered by

TwinCities
HelpWanted.com

- [Over-the-Road Truck Driver - C.R. England, Inc.](#)
- [Financial Advisor - Edward Jones seeks former finance, management and sales professionals - Edward Jones](#)
- [Nurse Practitioner - Pediatrics/Cardiothoracic Surgery](#)
- [Service Technician - Level 2](#)
- [Manager, Global Accounts](#)

[Search Jobs](#) | [Post Resume](#) | [View More](#)

[Post a Job](#) | [Feature a Job](#)

FEATURED RESOURCE

POST A JOB

[Post a Job & Receive a FREE Premium Salary Report](#)

Post a job online with bizjournals.com and get a PayScale Salary Report - FREE (a \$99 value)! Report contains:

- Salary & Hourly Rates
- Bonus & Benefits
- Skills, Experience & Education

[Click here to redeem this offer](#)

FREE RESEARCH

[Harnessing Collective Intelligence to Improve New Product Introduction](#)

[Saepio Distributed Marketing Series: Marketer's Guide to Exploding Brand Value at the Local Level](#)

[Anheuser-Busch](#) Cos. Inc., St. Louis, Mo.: Anheuser-Busch's long-term deal includes naming rights for the Budweiser Roof Deck atop the Twins' office building in left field.
[Qwest Communications International Inc.](#), Denver: Qwest's five-year deal makes it the exclusive communications-services provider for Target Field.
Source: Minnesota Twins

More than the grass is green

Project planners hope to receive Leadership in Energy and [Environmental Design](#) (LEED) certification for Target Field. The ballpark's various green design elements include:

Access to various forms of public transportation
Use of regional materials, including the limestone exterior
Use of recycled building materials (approximately 20 percent)
Rainwater-recycling system from Pentair that captures water and allows it to be used for stadium cleaning and field irrigation; estimated water savings of 1.26 million gallons per year
Low-flow urinals, dual-flush toilets and aerated faucets
Energy-use reduction beyond state code
Source: Minnesota Twins

A who's who of Target Field subcontractors and suppliers

Architects

Populous (formerly HOK Sport Venue Event), Kansas City, Mo.
Hammel, Green and Abrahamson Inc., Minneapolis

Construction manager

M.A. Mortenson Co., Golden Valley

day-to-day operations

Minnesota Ballpark Authority, Minneapolis, owner
Minnesota Twins, Minneapolis, operator
Delaware North Sportservice, Buffalo, N.Y., food and retail concessions
[General Security Services Corp.](#), Minneapolis, security

Key contractors and suppliers

[A&A Millwork Inc.](#), Minneapolis, millwork materials
[ABS Support Services Inc.](#), Liberty, Mo., tile supplies
[AFS Systems Inc.](#), Brooklyn Park, fire alarm supplies and installation
[A&L Products and Service Co.](#), Chicago, raw materials
[Able Fence Inc.](#), St. Paul, fencing
[Absolute Commercial Flooring Inc.](#), Golden Valley, batting cage turf installation
[Aduddell Industries Inc.](#), Oklahoma City, waterproofing
[Advanced Shoring Co.](#), St. Paul, concrete and masonry supplies
[Albrecht Sign Co.](#), Fridley, signage installation
[Alliant Mechanical Inc.](#), Eagan, under-bridge ventilation
Allied Electrical & [Industrial Supply Co.](#) Inc., Golden Valley, electrical supplies
[Alpha Video & Audio Inc.](#), Edina, video replay system
Ambassador Steel Corp., Auburn, Ind., structure reinforcing steel materials
[Amerect Inc.](#), Newport, architectural precast and support steel
[American Artstone Co.](#), New Ulm, stone material supplies
American Midwest Power, Plymouth, power distribution
[Ames Construction Inc.](#), Burnsville, bridges
[Amit Enterprises](#), Brooklyn Park, HVAC dry equipment and materials
[Amsysco](#) Inc., Romeoville, Ill., post tension material supply
Am-[Tec Designs Inc.](#), Scandia, metal embeds
[Anderson Iron Works Inc.](#), Rogers, concrete embeds
[Architectural Graphics Inc.](#), Virginia Beach, Va., signage
Architectural Sales of Minnesota Inc., New Hope, acoustical ceiling supplies
Arrow Lift Accessibility, Blaine, wheelchair lift installation
Arteka Cos., Shakopee, landscaping
[Athena FF&E Inc.](#), Valencia, Calif., seating manufacturing and installation
[Atlas Foundation Co.](#), Maple Grove, deep foundations, steel piles
[B&D Associates Inc.](#), St. Paul, masonry and stone
[B&L Supply Inc.](#), St. Paul, supplier
[BDS Laundry System](#), St. Paul, laundry equipment
Bald Eagle Erectors Inc., Eagan, rebar installation, ornamental railing installation
Belair Excavating, New Brighton, site utilities
[Berwald Roofing Co.](#) Inc., St. Paul, roofing
Best Enterprises, Oakdale, low-voltage electrical systems
[Biffs Inc.](#), Shakopee, sanitation
[Bredemus Hardware Co.](#) Inc., St. Paul, supplies
[Building Material Supply Inc.](#), Golden Valley, specialty materials
Bulach Custom Rock, Inver Grove Heights, site architectural topping slab
[C&H Baseball Inc.](#), Bradenton, Fla., baseball equipment and wall pads
[Carciofini Co.](#), Burnsville, caulking
Ceco Concrete Construction, Kansas City, Mo., concrete deck forming
[Cemstone Ready Mix Inc.](#), Mendota Heights, concrete material/pumping
[Centerpieces Surfaces Inc.](#), Rogers, labor
[Chicago Decking Inc.](#), Merrillville, Ind., metal deck supplies
[Collins Electrical Systems Inc.](#), New Hope, loop/hand hole, light installation
[Commercial Systems Technologies](#), Minneapolis, installation
[Custom Refrigeration Inc.](#), Golden Valley, equipment installation
[DF Countryman Co.](#), Minneapolis, broadcast and audio-visual materials

[Portfolio is the cure for OHSU Pathology Department's image management pains](#)

[Case Study: Equinox Fitness need for integrated talent management system](#)

see more whitepapers...

[ADD WHITE PAPERS](#)

[Daktronics Inc.](#), Brookings, S.D., scoreboard and other video displays
[Danny's Construction Co.](#), Shakopee, structural steel installation
[Davidson Decorating Design Inc.](#), Edina, painting
[Designer Sign Systems Inc.](#), Blaine, signage supplies
[Durant Mobile Wash](#), Maple Grove, burnished block wash and reseal
[E&J Rebar Inc.](#), Coon Rapids, rebar supply and installation
[E-Con Placer Concrete Pumping Co.](#), St. Paul, concrete/pumping, conveying equipment
[Eagle Clan Enterprises Inc.](#), Ramsey, caulking precast
[Edward Kraemer & Sons Inc.](#), Plain, Wis., Fifth Street bridge work
[Electric Scientific Co.](#), St. Louis Park, supplier
[Electrical Install & Maintenance Co.](#), Maple Plain, conduit systems
[Elliott Contracting Corp.](#), Minneapolis, conduit infrastructure
[Environmental Enhancements](#), Northfield, storm water: street sweep
[FPI Paving Contractors Inc.](#), Little Canada, bituminous paving
[Floors Northwest Inc.](#), Fridley, supplies
[Fluid Specialties Inc.](#), Edina, supplier
[Franz ReproGraphics Inc.](#), Brooklyn Center, printing
[Frontier Construction Co. Inc.](#), Deer River, sewer and water
[Full Compass Systems](#), Middleton, Wis., wall mount broadcast boxes
[Gage Brothers Concrete Products Inc.](#), Sioux Falls, S.D., architectural precast and support steel
[Gephart Electrical Co. Inc.](#), St. Paul, electrical systems
[Glenn Rehbein Cos.](#), Blaine, demolition and site preparation
[Global Management & Supply](#), Warren, Mich., signage supplies, video supply and installation
[Go Fetsch Mechanical Inc.](#), Wyoming, pipefitting
[Gopher Stage Lighting](#), Minneapolis, sign materials
[Granite City Electric Supply Co.](#), Quincy, Mass., lighting fixtures
[Grazzini Brothers & Co.](#), Eagan, floor and wall tile
[Gunnar Electric Inc.](#), Eden Prairie, electrical installation
[Hanson Structural Precast Midwest](#), Maple Grove, structural precast
[Harmon Sign Inc.](#), Novi, Mich., site and concession signage
[High Hawk Distributing](#), Hobart, Wis., electrical supplies
[Homeco Insulation Inc.](#), Coon Rapids, sprayed insulation
[Hufcor Minnesota](#), Golden Valley, overhead coiling doors
[Infinity Access](#), St. Paul, personal fall protection
[Interclad Inc.](#), Plymouth, aluminum entrances, storefront
[Irwin Seating Co.](#), Grand Rapids, Mich., seating
[Insulation Midwest Inc.](#), Blaine, mechanical insulation
[Joan's Minority Owned Supplier](#), Minneapolis, plywood supplies
[JR Jones Fixture Co.](#), New Hope, millwork and finish carpentry
[Jerry's Floor Store](#), Spring Lake Park, wood floors
[Johnson Sales of Tamarack Inc.](#), Long Lake, exterior glass, shop sealants
[K&K Fabrication Inc.](#), Austin, louver back-up steel
[Kang Contracting Corp.](#), St. Paul, trucking
[Keller Fence Co.](#), St. Paul, fencing
[Kendell Doors & Hardware Inc.](#), Mendota Heights, Doors/frames/hardware
[Kumar Mechanical Inc.](#), New Brighton, mechanical materials and labor
[Landscape Forms Inc.](#), Kalamazoo, Mich., site furnishings
[LeJeune Steel Co.](#), Minneapolis, structural steel materials
[Lodahl Inc.](#), Mahtomedi, trucking
[Lumbar Mechanical Inc.](#), Minneapolis, pipefitting
[Lutz Co.](#), Brooklyn Park, supplier
[MBE Inc.](#), Delano, trucking
[M.G. McGrath Inc.](#), Maplewood, metal panels
[MJ's Contract Appliance Inc.](#), Oakdale, appliances
[Marine Constructors Inc.](#), St. Paul, vibration monitoring
[Metro Building Systems Inc.](#), Brooklyn Park, metal building
[Metro Manufacturing Inc.](#), St. Paul, steel stairs
[Metropolitan Mechanical Contractors Inc.](#), Eden Prairie, mechanical systems
[Metzger Building Materials Co.](#), St. Paul, supplier
[Meyer Contracting Inc.](#), Maple Grove, site utilities
[Mickman Brothers Inc.](#), Ham Lake, irrigation system installation
[Midwest Land Surveyors & Civil Engineers Inc.](#), Anoka, survey and layout
[Midwest Sign & Screen Printing Supply Co.](#), St. Paul, signage supplies
[Midwest Window Systems](#), St. Michael, supplies
[Minnesota Sodding Co.](#), Welch, sod and playing field preparation
[Mtec Electric Inc.](#), Brooklyn Center, temporary electric, lighting fixtures
[Nadeau Excavating Inc.](#), Hampton, backfill material and placement
[NewMech Cos. Inc.](#), St. Paul, fire protection
[Nordic Contracting of St. Cloud Inc.](#), St. Cloud, concrete material/pumping
[OTA Trucking Inc.](#), Maplewood, trucking
[Olympic Wall Systems Inc.](#), Hopkins, interior drywall, exterior stud system
[O'Malley Construction Inc.](#), Le Center, sidewalks
[Parsons Electric Corp.](#), Fridley, electrical systems
[Pete's Water & Sewer](#), Minneapolis, water, sewer
[Phasor Electric Co.](#), Blaine, electrical installation
[Premise Communication](#), St. Louis, A/V systems
[Princess Trucking Inc.](#), Elk River, trucking
[Production Design Products Inc.](#), Ramsey, fabrication
[Pugleasa Co. Inc.](#), Arden Hills, loading dock equipment
[Q.C. Cos.](#), Ham Lake, acrylic flooring
[R.A.M. Construction Services of MN](#), Little Canada, expansion joints
[RES Specialty Services](#), Minneapolis, mechanical insulation
[Ramsey Excavating Co.](#), Minneapolis, foundation excavation/backfill
[Rock On Trucks Inc.](#), Waite Park, trucking
[Roettger Welding Inc.](#), Stillwater, fabrication
[SDQ](#), Minnetonka, janitorial services

[STK Manufacturing Inc.](#), Osseo, vinyl installation
[Safety Signs Inc.](#), Lakeville, signage
[Sage Services Inc.](#), Plymouth, conduit installation
 St. Paul Linoleum & Carpet Co., Eagan, flooring
[Schindler Elevator Corp.](#), Morristown, N.J., elevators and escalators
 Schwartz's [Tools & Fasteners Inc.](#), St. Paul, low-voltage electrical materials
[Seal Treat Inc.](#), Eden Prairie, plaza expansion joints
 Shamrock Disposal, Blaine, dumpsters
 Shaw/[Stewart Lumber Co.](#), Minneapolis, wood louver supplies
[Shaw Trucking Inc.](#), Andover, trucking
[Simplex Construction Supplies Inc.](#), Blaine, supplies
 Spec 7 Group, Minneapolis, waterproofing
[Sports Fields Inc.](#), Canton, Ga., playing field
[Stafford-Smith Inc.](#), Elkhorn, Wis., food service equipment
[Staging Concepts Inc.](#), Brooklyn Park, handrails
[Standard Iron & Wire Works Inc.](#), Monticello, miscellaneous metals
[State Mechanical Inc.](#), Farmington, underground plumbing
[Stripe Right Inc.](#), St. Paul, caulking
[Structural Preservation Systems Inc.](#), St. Paul, slab waterproofing
[Summit Electric Corp.](#), Stillwater, electrical rough-in and finish supplies
[Superior Iron Inc.](#), Elk River, structural bolt supplies
[Swanson & Youngsdale Inc.](#), St. Louis Park, painting and wall coverings
[TEK Steel Fabricators Inc.](#), East Bethel, railing fabrication
[Tailored Foam Inc.](#), Coon Rapids, masonry installation
 Tekna-Kleen, Burnsville, exterior window cleaning
[Thor Construction Inc.](#), Fridley, concrete work
 Tri-Construction, Minneapolis, labor
 Twin City Acoustics, Plymouth, acoustical ceilings
[Twin City Security Inc.](#), Coon Rapids, security
[URS Corp.](#), Minneapolis, surveying
[U.S. Chutes Corp.](#), Bantam, Conn., facility chutes
 U.S. Framers & Finishers Inc., Minneapolis, finish carpentry
[United Rentals Inc.](#), Minneapolis, signage
[Valley Construction Supply Inc.](#), Apple Valley, roofing supplies
 Veit & Co. Inc., Rogers, site work and cisterns
[Vetter Stone Co.](#), Mankato, limestone materials
 Vic's [Crane & Heavy Haul Inc.](#), Rosemount, crane rental
[Wallboard Inc.](#), Fridley, drywall materials
 Waterproofing by Experts, Lino Lakes, waterproofing for plaza planters
 Williams Engineering, St. Paul, amps
 Woody's [Rebar Co.](#), Vadnais Heights, foundation rebar, welding
[XYZ Audio Visual Inc.](#), Bloomington, A/V installation
[Yaw Construction Group Inc.](#), Minneapolis, demolition, concrete work
[Zimmerman Bros.](#) Trucking, Osseo, precast concrete hauling
 Source: M.A. Mortenson Co., Minnesota Ballpark Authority, Minnesota Twins

jvomhof@bizjournals.com | (612) 288-2101

Pages: [1](#) [2](#)

[Contact the Editor](#)
[Need Assistance?](#)
[More Latest News →](#)

Sponsored Links

Hot Stock Pick - GSLO

All American Solar Energy Trading, Investment, Stocks.

TODAY: iPads for \$23.74?

Special Report: Apple iPads are being auctioned for an incredible 80% off!

Ditech® Official Site

Fast & Friendly Service. Apply Online and Start Saving Today!

Weird Penny Stock Trick

We found the #1 way to spot penny stocks that explode each day!

[Buy a link here](#)

Most Read Stories

- [Brucato leaving KSTP-TV](#)
- [Target to open first Manhattan store](#)
- [Target is first to ad-wrap NYC subway car](#)
- [Simple Sandwich in Minneapolis automates sandwich ordering](#)
- [3M sues rival over reflective patents](#)

Most Emailed Stories

- [Medtronic, other med-tech firms banking on future growth of transcatheter heart-valve products](#)
- [UnitedHealth picks RSP Architects. McGough to build tower](#)
- [Office Furniture Specialists files to liquidate](#)
- [Simple Sandwich in Minneapolis automates sandwich ordering](#)
- [Acorn Cardiovascular raises \\$478K](#)

You must be logged in to post a comment. [Log in](#) or [Register](#).

Showing 0 comments

Sort by Newest first [Subscribe by email](#)  [Subscribe by RSS](#)

comments powered by DISQUS

bizjournals
Partners

Business Travel Center Find local hot spots in over 40 cities
local city guides

CITY GUIDE SPOTLIGHT - MPLS./ST. PAUL



[Attractions in Mpls./St. Paul](#)

[Cocktails in Mpls./St. Paul](#)

[Hotels in Mpls./St. Paul](#)

[Restaurants in Mpls./St. Paul](#)

Sponsored by:



Twin Cities Real Estate powered by [LoopNet](#)

[Featured Property](#)

Rate: \$8.19-\$10.99

Building Size: 5,300 SF

Use Type: Lease



→ [More Twin Cities Real Estate](#)

Small Business Center: Advice Library

Check out Email Marketing expert, Gail Goodman, in our "[Ask the Expert](#)" series. Post your small business questions and see her video response. [Get your free advice now!](#)

Search Press Releases

- [View all Minneapolis / St. Paul Press Releases](#)
- [View ALL Press Releases](#)

Search by Company, Organization, or Keyword

Content provided by PR Newswire. [Learn more about this service.](#)

Use of, or registration on, this site constitutes acceptance of our [User Agreement](#) and [Privacy Policy](#).

ONLINE: [home](#) | [business news](#) | [small business](#) | [sales & marketing](#) | [real estate](#) | [events](#) | [directory](#) | [careers](#) | [city guide](#) | [advertise](#) | [about us](#) | [rss](#)

PRINT: [subscribe](#) | [renew](#) | [advertise](#) | [book of lists](#) | [business intelligence](#) | [classifieds](#) | [view digital edition](#) | [article reprints rights](#) | [purchase single copies](#)

AFFILIATES: [Portfolio](#) | [SportsBusiness Journal](#) | [SportsBusiness Daily](#) | [Sporting News](#) | [Mass High Tech](#) | [TechFlash](#) | [Sustainable Business Oregon](#) | [ABJ Entrepreneur](#)

© 2010 [American City Business Journals](#), Inc. and its licensors. All rights reserved. The material on this site may not be reproduced, distributed, transmitted, cached or otherwise used, except with the prior written permission of bizjournals.